

**Our Mission:**

**To increase purchases of goods and services by large companies and Government entities from Minority-Owned, Women-Owned, HUB-Zone, and Service Disabled Veteran businesses**

**USDC 2012**

**September 2012**

## REGISTER FOR SEPTEMBER'S LUNCHEON TODAY!

Happy Fall USDC members!

We are excited to bring you a terrific fall line-up of educational and informative opportunities, including guest speakers, a vendor fair, and an opportunity to give back to the community.

But first things first.....We welcome you and your company to join us for a great luncheon and a very interesting and educational speaker Thursday, September 20, 2012.

Mr. Jim Phillips will be presenting:

### ***“Building, Selling and Protecting Brand YOU”***

This presentation benefits everyone, including our Associate and Major Members! Jim Phillips currently directs the instructional design, training and leadership development for the Motor Carrier Division of the State of Utah's Department of Transportation.

Jim develops, writes, records and delivers training materials both in the classroom as well as through technology in the form of e-learning. He is a Certified Public Manager (CPM). In a former life he was a purchasing professional for more than thirty years. His experience came from both the Public and Private Sector. He worked for a major worldwide organization, a small food and hospitality operation, as well as two government agencies. Jim has the unusual distinction of having worked both sides of the buying/selling table. For several years he worked in Retail as well as Industrial Sales.

The USDC Luncheon will be held at 11:30 AM on September 20, 2012 at Industrial Supply located on 1635 South 300 West, Salt Lake City, Utah. Please register online: [www.usdcutah.org](http://www.usdcutah.org)



For our October meeting, we are excited to support the PTAC 7<sup>th</sup> Annual Procurement Symposium, October 23<sup>rd</sup>, 7:15 AM to 3:00 PM, at the South Towne Expo. This will be a great opportunity for you to network with government procurement agencies, military, and prime contractors during the vendor fair as well as take advantage of educational opportunities. Here is a link to register: <http://business.utah.gov/PTAC>

We look forward to seeing you at these events,  
USDC Board of Directors