



Connect

Our Mission:

To increase purchases of goods and services by large companies and Government entities from Minority-Owned, Women-Owned, HUB-Zone, and Service Disabled Veteran businesses

USDC 2008 Goals

April 2008

President's Message

Dear Utah Supplier Development Council (USDC) Members,

If you were not present at the USDC Annual Meeting on March 27, at the ATK Conference Center up beautiful Ogden Canyon, I regret to tell you that you missed out on a truly inspirational message delivered by David Brock, Director of Small Business Programs for NASA's Marshall Space Flight Center in Alabama. Mr. Brock, a person who is blind, spoke from the heart about overcoming adversity, not allowing our disability to prevent us from performing to our ability. Mr. Brock also spoke about the need for small business owners to exercise the will to win by implementing principles of planning, goal setting and a tenacious attitude to succeed. It was a tremendous event, and USDC would like to thank Jenifer Scoffield of ATK, who made it all happen.

April Meeting – For April, USDC has planned a very practical, monthly meeting that will provide an excellent business opportunity to all who attend. It is entitled "How to do Business with State and Local Government using RFP Depot." If you are interested in being a supplier to the State of Utah, Sale Lake County, School Districts, the University of Utah and other state colleges and universities, this meeting will give you "hands on" training on how to use RFP Depot, an on-line automated system that connects buyers and suppliers.

The USDC April luncheon/meeting will take place on April 17th from 12:30 – 2:00 pm at the Salt Lake County Complex, located at 2100 South State Street, North Building, 4th floor, room N4017. Please note that the only elevator in operation in this building is the north elevator. The price for lunch is \$8.00. Please RSVP to ruff@purchasing.utah.edu

Associate Member Committee – USDC will be placing greater emphasis on its Associate Member Committee, and is looking for four to six volunteers to serve in this capacity. This committee provides representation from our associate members and gives the USDC board feedback regarding direction, events, and recruitment of prospective associate members. This committee will also nominate two associate members to serve on the USDC board. Associate members interested on serving on this committee, please contact Randi Ruff at ruff@purchasing.utah.edu or myself at cspence@utah.gov.

Chuck Spence, USDC President

USDC welcomes our newest members

<p>Associate Barricade 1625 W. 1200 S. P.O. Box 270 Ogden, UT 84402 Contact: Marta Nimori 801-392-6000 Temporary Signs & Devices</p>	<p>Rylex 356 East 1650 South Kaysville, Utah 84037 Contact: Tamara Tran 801-499-2379 Tamara.tran@rylex.com Office supplies, printing, promotional items, and IT & administrative support services, woman-owned SBA 8(a)/SDB company</p>
<p>3J Enterprises 1048 East 7700 South Midvale, Utah 84047 Contact: Debbie Lindquist 801-556-9978 todd@purpledart.com Woman-owned small business, painting contracting company</p>	<p>DWG 8538 South 700 West, Suite 1-A Sandy, Utah 84070 Contact: Jason Korth 801-542-8045 Jason.korth@dwg1.com Service-Disabled Veteran Business – expertise in Microsoft technologies and others. Offer Professional IT services for small/medium businesses</p>

UPCOMING EVENTS

April 17	USDC Meeting (Joint Meeting with Salt Lake County and State of Utah)
April 23 & 24	Business to Business Expo SLC Miller Campus
May 7	USDC Supplier Showcase at SLC Miller Campus
June 19	Marshall Prime Supplier Council Card Exchange (details to follow)