



Connect

Our Mission:

To increase purchases of goods and services by large companies and Government entities from Minority-Owned, Women-Owned, HUB-Zone, and Service Disabled Veteran businesses

USDC 2008 Goals

August 2008

President's Message

Dear Utah Supplier Development Council (USDC) Members,

As the summer months begin to wind down, I hope all of you have had a fun and sun-filled couple of months complete with vacations, picnics, and other outdoor activities.

Speaking of outdoor activities, USDC is thrilled to have Lifetime Products, the world's leading manufacturer of outdoor products such as folding tables, chairs, portable basketball systems, storage sheds, and steel utility trailers as our host!

The USDC/Lifetime Products hosted event will be on August 21, 2008 from 11:30 am to 1:00 pm. Ted Esplin, Vice-President for Marketing and Business Development, will give us a brief tour of some of their products and a 15-20 minute presentation on who Lifetime Products is and accompanied by their corporate video. After that, their Director of Procurement will talk for about 15-20 minutes on their procurement processes and what Lifetime currently purchases.

Lifetime Products is located in Clearfield at the Freeport Center. To get there, (if you are driving North), take exit 332; take a left at the light and that will put you on Antelope Drive. Go over two bridges and at the bottom of the second bridge, take a right at the light and that will put you into the Freeport Center. Drive all the way to the North side of the Freeport Center go get to building H-12. There is an entrance on the southwest side that you will need to enter through. We will be on the top floor of the building.

Mark your calendars now for August 21st, and we'll see you at Lifetime Products!

Sincerely,

Chuck Spence, USDC President

Salt Lake County Now Offers a Local Preference for Solicitations over \$5,000 – As of May 15, 2008, Salt Lake County implemented an Ordinance change which allows local vendors to apply for a preference. The guidelines are as follows:

A local preference may apply to a vendor who submits the lowest, responsive price for goods and/or services. Other factors to be considered for a preference are: (1) offeror must agree to provide a complete and signed Local Certification Form (which includes a street address within the County that is not a post office box), (2) a copy of a current business license issued by the County (or any other city within the boundary of the County) which is valid for a minimum of six (6) months prior to the publication of the solicitation, and (3) proof of registration with the Utah Department of Commerce.

Offers must still be competitive; for the preference to apply, pricing must be within 4% of the lowest price offered which does not claim a preference.

Looking forward to your participation in the County's procurement process. For more information regarding dollar limits, and any other questions concerning the preference, please call or email Gayle Gayler at 801-468-2559 or ggayler@slco.org.

UPCOMING EVENTS

August 21

Monthly Meeting at Lifetime Products (Clearfield Freeport Center)