



May 2015

Thank you to Nancy Orton, State of Utah and anyone else who worked so hard to coordinate the “Reverse Trade Show” with School Districts from around the State. The school districts in attendance included: Davis, Jordan, Provo, Granite, Weber, Salt Lake City, Cache Valley, Canyons and Ogden. The benefit of the day was each small business was able to connect with the schools they were interested in. USDC speed connections is a timed event that allows everyone to exchange cards and determine if a separate meeting is required to talk specific business strategy.

The small business community works so hard to build their business, and establish a positive reputation one interaction at a time. USDC hopes to facilitate that hard work and desire by introducing our associate members each month to a possible new customer. Holding true to the efforts of the board and our commitment to the associate members, Randi Ruff, University of Utah has coordinated with Salt Lake City and Salt Lake County to host our May meeting on Thursday, May 21 from 11:30 am to 1:00 pm at the following location:

Salt Lake County Offices
2001 South State Street
South Building First Floor
USU Extension Room (S1-950)

May is a great month to re-new your commitment to USDC! Mark your calendars for the third Thursday of each month (no meetings July and December) to attend the USDC meetings. Not only will you be able to meet with some outstanding purchasing departments, you will also be able to network with each other. At any USDC meeting there are over 10 large businesses that are in attendance and representing their companies looking for small businesses that have capabilities priced right.

I wish you and your business total success! USDC is dedicated to helping you find the right customer to build a relationship with and continue to be prosperous.

A handwritten signature in cursive script that reads "Jennifer Scofield".

USDC President 2015